

THE INSOLVENCY
REVIEW

SIXTH EDITION

Editor
Donald S Bernstein

THE LAWREVIEWS

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REVIEW

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PREFACE

This is the sixth edition of *The Insolvency Review*. Once again this volume offers an in-depth review of market conditions and insolvency case developments in key countries around the world. A debt of gratitude is owed to the outstanding professionals the world over who dedicated their time and talents to this book. Their contributions reflect diverse viewpoints and approaches, which in turn reflect the diversity of their respective national commercial cultures and laws.

The preface to the fifth edition explored the trend in favour of insolvency regimes that offer debtors the opportunity to restructure debts and operations and emerge as going concerns. These regimes generally share certain core features, including an emphasis on reorganisation rather than liquidation, a stay of enforcement proceedings, continuity of management, protections for new financing, and claim classification and voting mechanisms that bind hold-out creditors to the terms of a restructuring if requisite conditions are met. Recent examples evidencing this trend include Singapore's sweeping reforms to its corporate insolvency laws,¹ which incorporate a number of features similar to those of US Chapter 11 and English schemes, and the recommendations set forth in the Proposal for a Directive of the European Parliament and of the Council on preventive restructuring frameworks, second chance and measures to increase the efficiency of restructuring, insolvency and discharge procedures and amending Directive 2012/30/EU (the Proposed Pre-Insolvency Directive).²

In some jurisdictions, approaches to insolvency that embrace these core principles have tended to favour a variety of interests other than those of creditors. Among other things, some offer enhanced protections to the debtor, shareholders or employees. For example, the new Singapore law lacks a provision that would allow for share capital to be transferred (or extinguished and reissued) to creditors or other parties without the approval of shareholders, and the Proposed Pre-Insolvency Directive does not provide the debtor's creditors with the opportunity to solicit votes on a competing restructuring plan or valuation estimate. Other jurisdictions (e.g., Mexico) provide certain constituencies, for example workers who are owed wages, priority status over secured creditors.

1 See Companies (Amendment) Bill 2017 (Bill No. /2017), available at <https://www.mlaw.gov.sg/content/dam/minlaw/corp/News/CAB.pdf>.

2 Proposal for a Directive of the European Parliament and of the Council on preventive restructuring frameworks, second chance and measures to increase the efficiency of restructuring, insolvency and discharge procedures and amending Directive 2012/30/EU (22 November 2016) (the Proposed Pre-Insolvency Directive), available at http://ec.europa.eu/information_society/newsroom/image/document/2016-48/proposal_40046.pdf.

While the trend of favouring non-creditor interests continues to gain traction in some jurisdictions, it is by no means universal. Some countries take a more ‘pro-creditor’ approach. Features of such regimes may include the automatic replacement of existing management with an administrator or liquidator, prohibitions on seeking court protection without creditor consent, the absence of a stay of enforcement proceedings such that secured creditors may foreclose on their property, and required compliance with the absolute priority rule.³ While some creditor-friendly features, such as the absolute priority rule, are fully compatible with reorganisation, other features, like the absence of a stay or an absolute requirement that creditors consent to a reorganisation, make it more likely a debtor will liquidate. In such jurisdictions, reorganisation may be difficult or, as a practical matter, impossible without creditor support.

Increasingly, countries cannot be pigeon-holed into ‘pro-creditor’ or ‘pro-debtor’ categories. Rather, the various jurisdictions surveyed in this book and across the globe are on a continuum that ranges from strongly pro-creditor to strongly pro-debtor. Movement in either direction is justified by perceptions of trade-offs, for example between benefits to healthy companies (*ex ante* benefits) and benefits for firms in distress and their stakeholders (*ex post* benefits).⁴ Creditor friendly regimes tend to claim *ex ante* benefits such as encouragement of lower borrowing costs, more robust capital markets and incentives for appropriate risk-taking, and optimal allocation of assets to their highest and best uses. Pro-debtor regimes tend to emphasise maximising the total value of assets of insolvent companies, preserving the going-concern value of viable enterprises that would likely be forced to liquidate in an overly creditor-friendly environment, and distributional considerations (such as mitigating hardships to employees and shareholders).

It is difficult to verify whether pro-creditor regimes generate *ex ante* benefits because the benefits are difficult to isolate and the causes and effects are hard to confirm.⁵ A jurisdiction’s insolvency regime is only one of many factors influencing the availability of and access to credit in a national economy. Recently, however, Germany’s rather abrupt change from a highly pro-creditor insolvency regime to a very pro-debtor insolvency regime provided an opportunity to observe the effects of such a change at work. Earlier this year, the Harvard Law School Bankruptcy Roundtable⁶ (the HLS Bankruptcy Roundtable) reported on a draft article by Canipek, Kind and Wende⁷ evaluating this natural experiment.

3 See, e.g., La Porta, Rafael, Florencio Lopez-de-Silanes, Andrei Shleifer, and Robert W Vishny, Law and Finance, *Journal of Political Economy*, 1998, Vol. 106, No. 6, 1113–1155, available at <https://www.journals.uchicago.edu/doi/pdfplus/10.1086/250042>.

4 McGowan, Müge Adalet and Dan Andrews, Insolvency Regimes and Productivity Growth: A Framework for Analysis, Organisation for Economic Co-operation and Development, Economics Department Working Papers No., 1309, July 1, 2016, available at [http://www.oecd.org/officialdocuments/publicdisplaydocumentpdf/?cote=ECO/WKP\(2017\)57&docLanguage=En](http://www.oecd.org/officialdocuments/publicdisplaydocumentpdf/?cote=ECO/WKP(2017)57&docLanguage=En).

5 Fisher, Timothy C G and Martel, Jocelyn, The Impact of Debtor-Friendly Reforms on the Performance of a Reorganization Procedure (January, 18 2012). Available at SSRN: <https://ssrn.com/abstract=1987543>.

6 The Effect of Creditor Rights on Capital Structure, Investment, Profitability, and Risk: Evidence from a Natural Experiment, Harvard Law School Bankruptcy Roundtable, July 10, 2018, <https://blogs.harvard.edu/bankruptcyroundtable/2018/07/10/the-effect-of-creditor-rights-on-capital-structure-investment-profitability-and-risk-evidence-from-a-natural-experiment>.

7 Canipek, Aras, Axel Kind and Sabine Wend, The Effect of Creditor Rights on Capital Structure, Investment, Profitability, and Risk: Evidence from a Natural Experiment, March 2018, available at SSRN: <https://ssrn.com/abstract=3121980>.

The prior German insolvency regime favoured liquidation of the insolvent company and the sale of its assets. As Canipek et al. note, in the case of bankruptcy, existing management had to be replaced with an administrator, who in practice was often a person with limited management skills and a liquidation-oriented attitude. Ninety-nine per cent of all firms that filed for bankruptcy liquidated, with over half doing so within three months of the filing date.⁸ On 1 March 2012, the then existing law was amended by the Act of the Further Facilitation of the Restructuring of Companies (ESUG). As discussed in detail in the Germany chapter of this book, ESUG incorporated many debtor-friendly elements, including a three-month stay period and an injunction against secured creditors for the duration of the case. To offer a sense of how significantly ESUG changed the nature of Germany's insolvency framework, Canipek et al. note that, on the well-known creditor rights index of La Porta et al., which varies between zero (poor creditor rights) and 4 (strong creditor rights), German bankruptcy laws shifted from a score of 3.5 to a score of 1.0.⁹

In the HLS Bankruptcy Roundtable post, Canipek et al. describe the conclusions of their study as follows:

In the study, we show that high-tangible-asset companies – which the reform predominantly affected – turned away from being overly risk-averse at the cost of profitability, relative to low-tangibility control firms. Specifically, weaker creditor rights motivated affected firms to increase financial leverage and to prefer the more flexible unsecured debt. Moreover, affected firms reduced unprofitable but risk-lowering expansions and sold off less profitable but easily-marketable assets that are useful in downturns by providing the liquidity that can prevent bankruptcy. Our results suggest that weaker creditor rights encourage firms to eliminate protection mechanisms formerly constructed to contract around liquidation-oriented bankruptcy provisions. This view is supported by the increased profitability and higher risk of treated firms after the reform.

The stronger pre-ESUG creditor rights not only produced *ex post* deadweight losses in terms of inefficient liquidation, but also discouraged firms to make profitable investment decisions. This reveals *ex ante* inefficiencies of creditor rights, an aspect largely ignored in the extant literature.

This conclusion is interesting. If the argument for pro-creditor regimes is that they increase *ex ante* efficiency, then they need to actually deliver *ex ante* benefits. Canipek et al. offer empirical support for the proposition that pro-creditor insolvency regimes do not deliver the predicted benefits for healthy companies, since their selling points (for example, lower borrowing costs) come with inherent costs (for example, incentives to avoid insolvency even when it is inefficient to do so). However, while the HLS Bankruptcy Roundtable post suggests that broad implications may be taken from Canipek et al., the study is narrowly focused on comparing ESUG with the pre-ESUG regime. This leaves open the possibility that there may be combinations of pro-creditor and pro-debtor features in between these extreme formulas – regimes in a 'middle ground' – that strike an optimal balance.

In this sixth edition, readers will have the opportunity to consider the merits of restructuring regimes that take each approach and whether regimes that take a middle ground – exhibiting an appropriate combination of pro-debtor and pro-creditor features – are best.

8 id. at 7.

9 id. at 2.

One such ‘middle-ground’ approach – with a statutory stay of creditor remedies, continuation of the debtor-in-possession, a limited period for the debtor to exclusively control the reorganisation plan process and the possibility of creditor cramdown if the absolute priority rule is followed – will be quite familiar to our American readers.

The recent trend towards legal frameworks that adopt features of Chapter 11 perhaps demonstrates a growing belief that some pro-debtor features, like reorganisation and debtor control, are, on the whole, more conducive to wealth creation and preservation. Perhaps the trend is driven by competition for investment, on the theory that companies and investors would prefer to preserve going concern value in the case of a downturn, as is suggested by Singapore’s recent enactments. Whatever the drivers, I expect that the trend away from liquidation and in favour of reorganisation will continue, and that, within the reorganisation framework, countries will continue to experiment with both pro-creditor and pro-debtor features in an attempt to find the optimal balance.

I once again want to thank each of the contributors to this book for their efforts to make *The Insolvency Review* a valuable resource. As I have noted in prior editions, this book is a significant undertaking because of the current coverage of developments we seek to provide. As always, my hope is that this year’s volume will help all of us, authors and readers alike, reflect on the larger picture, keeping our eye on likely, as well as necessary, developments, both on the near and distant horizons.

Donald S Bernstein

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New York

September 2018

IRELAND

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I INSOLVENCY LAW, POLICY AND PROCEDURE

i Statutory framework and substantive law

Insolvency and restructuring proceedings in Ireland are primarily governed by the Companies Act 2014 (as amended),² the Bankruptcy Act 1988 (as amended) and the Personal Insolvency Act 2012 (as amended). These are supplemented by principles of common law.

The Irish legal framework is embedded in the EU framework³ under the Recast Insolvency Regulation, augmented by the provisions of the Rome Regulation and the Recast Brussels Regulation. The overall Irish framework is both creditor friendly and flexible, featuring processes that facilitate rescue and restructuring of corporate groups with complex structures.

In terms of substantive provisions applicable to insolvency proceedings, a liquidator and any creditor may seek to set aside eligible transactions. Such powers arise (1) where the transaction occurred within specified periods before the company entered into liquidation and (2) where the company was insolvent at the time it entered into the transaction.

Three types of transactions are particularly vulnerable in this regard:

- a* unfair preference: A transaction in favour of a creditor taking place within six months prior to the commencement of a winding up (or within two years if in favour of a connected person) and made with the dominant intention of putting the other party in a better position than they would have been had the company gone into liquidation;
- b* avoidance of a floating charge: If a floating charge has been created within 12 months before the commencement of a winding up, it will be invalid unless it can be shown

1 Julie Murphy-O'Connor is a partner in Matheson's commercial litigation and dispute resolution department and corporate restructuring and insolvency law group.

2 The Companies Act 2014 which came into operation on 1 June 2015 is primarily a consolidation of existing laws; however, certain provisions have been modernised and updated. As regards insolvency and restructuring, it has brought increased clarity of process, and reduced court supervision of insolvency processes.

3 The EU framework is as follows: Council regulation (EC) No. 1346/2000 of 29 May 2000 on insolvency proceedings for proceedings opened before 26 June 2017 (the Original Insolvency Regulation); Regulation (EU) 2015/848 of the European Parliament and of the Council of 20 May 2015 on insolvency proceedings (the Recast Insolvency Regulation); Regulation (EU) 1215/2012 of the European Parliament and of the Council of 12 December 2012 on jurisdiction and the recognition and enforcement of judgments in civil and commercial (the Recast Brussels Regulation); and Regulation (EC) No. 593/2008 of the European Parliament and of the Council of 17 June 2008 on the law applicable to contractual obligations (Rome I) (the Rome Regulation).

that immediately after the creation of the charge the company was solvent. However, it will not be invalid to the extent of money or goods or services actually provided as consideration for the charge; and

- c fraudulent transfers: A liquidator or creditor of a company can apply to the High Court for the return of assets or for compensation where they can establish that the transfer of the assets had the effect of the perpetration of a fraud on the company, its creditors or its members. However, transactions that are unfair preferences are excluded.

The underlying principle concerning distribution in a liquidation is that the property of a company should be applied *pari passu* in satisfaction of its liabilities. This allows for all creditors, particularly those within the same class, to be treated equally. If the realised assets of a company are insufficient to pay any class of creditors in full, they are paid in equal proportion to their debts.

A combination of legislation, contract law and common law establishes a 'waterfall' of claims in insolvency proceedings. The following order of priority is therefore a general guide only:

- a super-preferential claims (e.g., certain employees' social insurance contributions);
- b remuneration, costs and expenses of an examiner that have been sanctioned by the court;
- c fixed charge holders (a fixed charge holder is entitled to realise its security outside of a winding up of the company);
- d expenses certified by an examiner;
- e liquidation costs and expenses;
- f preferential debts (e.g., certain rates and taxes, wages and salaries);
- g holders of any charge created as a floating charge;
- h unsecured debts; and
- i deferred debts of members.

When proceeds are insufficient to meet the claims of one category in full, payments for that category are pro-rated.

ii Policy

The Irish restructuring regime lends itself towards rescue where appropriate. The threshold for each restructuring process is designed so as to ensure that only companies with a genuine prospect of survival can engage in a restructuring process.

'Examinership' is a court supervised process whereby a court enforced moratorium is in place on creditor action to facilitate the restructuring and survival of a company.⁴ However, although the Irish framework provides for and encourages restructuring regimes, and the vast majority of examinerships have a successful outcome, the level of examinerships remains relatively low. This is largely because of the fact that it can be a costly process and is, therefore, not suited to every company. Interestingly, in 2017, the number of examinership appointments doubled from that of 2016.⁵

4 Section 509 of the Companies Act 2014.

5 Deloitte, press releases, 'Corporate insolvencies in 2017 total 874, down 15 per cent when compared with 2016', available online at <https://www2.deloitte.com/ie/en/pages/about-deloitte/articles/Insolvency-stats-2017-review.html>.

Like the UK, it is also possible for companies in Ireland to avail themselves of a statutory 'scheme of arrangement', which can be used to implement a variety of arrangements between a company and its creditors or its members. While schemes of arrangement can be used to implement even the most complex of debt restructurings, they are not used as often as the examinership process in Ireland, not least because in an examinership there is a lower voting threshold.

iii Insolvency procedures

Liquidation

An insolvent company can be wound up by the High Court (a compulsory liquidation) or by way of a shareholders' resolution followed by a creditors' meeting (creditors' voluntary liquidation). The general criteria required to liquidate an insolvent company is that the company is unable to pay its debts. This usually entails an assessment of whether (1) the company is unable to pay its debts as they fall due (the 'cash-flow test') or (2) the value of the company's assets is less than its liabilities, taking into account its contingent and prospective liabilities (the 'balance sheet test').

The time frame for the completion of a winding up is dependent upon the size of the company and its trading patterns. A relatively straightforward liquidation can complete within a year, however, it is common for larger and more complex liquidation procedures to take significantly longer.

Examinership

Examinership is the main rescue process for companies in Ireland. Although there are a number of differences, international corporates will recognise examinership as being similar in many respects to the Chapter 11 procedures in the US and, to a lesser extent, administration in the UK.

In an examinership, the maximum period in which a company may be under the protection of the court is 100 days. An examiner (a court appointed insolvency practitioner) has to have formulated a scheme, convened creditors' meetings and reported back to the court by day 100 and the approval of the scheme is typically heard by the High Court shortly thereafter. The scheme must be approved by in excess of 50 per cent (in value and number) of any one impaired class in order for it to be put before the court for approval.

Statutory schemes of arrangement

Although the statutory scheme of arrangement⁶ is not necessarily an insolvency process, its flexibility allows it to be used to restructure debt. The scheme is, however, more commonly used in Ireland to give effect to a reorganisation of shareholdings of large corporates and has tended to be the tool of choice for effecting the large scale corporate inversion transactions that have been in vogue in recent times with US and Irish pharmaceutical companies.

In a statutory scheme of arrangement, once a scheme proposal document has been finalised and circulated, it would not be unrealistic for the court process to be completed within eight to 10 weeks. The scheme must be approved by in excess of 75 per cent of value and a majority in number of each class of creditors or members.

6 Section 449 of the Companies Act 2014.

Receivership

It is also possible to restructure companies by way of a pre-pack receivership, in which case the sale of a distressed company's business can be negotiated before it enters into receivership and executed shortly after the receiver is appointed. The aim is to minimise disruption and cost and an advantage is that out-of-the-money junior creditors can be left behind in the insolvent company.

Ancillary insolvency proceedings

The Recast Insolvency Regulation applies to all collective insolvency proceedings relating to a company with its centre of main interests (COMI) in an EU Member State. The regime under the Recast Insolvency Regulation allows for the opening of secondary proceedings in another Member State in which the company has an establishment where main proceedings have been opened and are pending in another Member State.

It is possible for the insolvency office holder in the main proceedings to give a unilateral undertaking to creditors in the secondary proceedings that local distribution and priority rules will be respected as though secondary proceedings were opened there, which generally negates the requirement for secondary proceedings.

It is possible for liquidators of companies in non-EU countries to apply to the court in Ireland under common law for an order in aid of the foreign proceedings. The court has a discretion to grant such an order in appropriate cases.

iv Starting proceedings

The question of who may commence such proceedings depends on which procedure is used.

Compulsory liquidations

In a compulsory liquidation, the court has jurisdiction to appoint a liquidator if it is satisfied that the company is unable to pay its debts or that it is just and equitable to do so.⁷ Those entitled to petition the court to liquidate a company include the company itself, a creditor of the company, a contributory of the company⁸ and the Director of Corporate Enforcement. A compulsory liquidation is deemed to commence at the time of filing the petition.

Notice of the petition must be advertised which allows parties (including the company itself and its creditors) to object to the appointment of a liquidator at the hearing of the petition.

7 Section 564 of the Companies Act 2014.

8 Section 571(5) of the Companies Act 2014 places a restriction on the right of a contributory to apply to have the company wound up. A contributory is not entitled to present a winding up petition unless the shares of which the person is a contributory, or some of them, either (1) were originally allotted to the person or have been held by the person, and registered in the person's name for at least six months during the 18 months before the commencement of the winding up, or (2) have devolved on the person through the death of a former holder.

Creditors' voluntary liquidations

A creditors' voluntary liquidation is usually initiated by the directors of a company. A shareholders' meeting and creditors' meeting are called respectively. The shareholders resolve that the company is insolvent, and a liquidator is appointed. A statement of affairs is compiled and presented by the directors at the creditors' meeting, including a list of creditors and amounts owed.

Examinership

Where a company is, or is unlikely to be, unable to pay its debts, the shareholders,⁹ directors or creditors¹⁰ may petition the court to appoint an examiner. It is generally the company itself that petitions the court for the appointment of an examiner. Notice of the petition must be advertised, and it is possible for interested parties to object at the hearing of the petition to the appointment of examiner. It is possible to challenge proposals on the basis that one class of impaired creditors has not voted in favour of the scheme (which could be based on arguments in relation to the composition of classes). Challenges are also possible on the basis that the proposals are unfairly prejudicial to a particular creditor or are not fair and equitable in relation to any class of creditors.

Statutory schemes of arrangement

It is generally the directors of a company who apply to the court to summons a meeting between the members and creditors in order to formulate a scheme of arrangement. However, the company itself, any creditor or member of the company or in the case of a company being wound up, the liquidator may also apply to the court to initiate the process.¹¹

v Control of insolvency proceedings

Liquidation

Once an insolvent company is in liquidation, the directors' powers cease and the liquidator assumes the management of the company.

The Companies Act 2014 placed compulsory liquidations on the same footing as a creditors' voluntary winding up once the order for winding up is made, thereby reducing the supervisory role of the court in favour of greater creditor involvement and liquidator autonomy.

9 Section 510 of the Companies Act 2014 provides that shareholders are those holding not less than 10 per cent of shares carrying the power to vote at general meetings at the time of presentation of the petition.

10 Section 510 of the Companies Act 2014 provides that a creditor includes a contingent or prospective creditor of the company.

11 Section 451(3) of the Companies Act 2014.

Examinership

In an examinership, the company will continue to trade and the directors usually remain in control of a company during the protection period. This is subject to the court's discretion to direct, upon application, that the examiner assumes some or all of the director's functions only for the period of examinership. In practice this is rarely done, and usually where there has been a suggestion of some sort of wrongdoing on the part of the directors. The examiner's scheme of arrangement requires court approval before it becomes binding.

Statutory schemes of arrangement

The directors and shareholders are usually instrumental in putting together the scheme and running the process. As with an examinership, the company can continue trading and the directors can stay in control of the company.

vi Special regimes

Modified insolvency regimes apply in certain sectors and special situations. Examples include the following.

The Insurance (No. 2) Act 1983 provides for the appointment of an administrator to non-life insurance insolvent companies at the request of the Central Bank in certain circumstances with a view to ensuring the survival of the company.

Ireland took a series of exceptional steps to contain the crisis in the banking sector that emerged in 2008. Its strategy included transferring non-performing eligible assets to a government backed entity, the National Asset Management Agency and to provide capital and liquidity to weakened and distressed banks and building societies.

The European Communities (Reorganisation and Winding up of Credit Institutions) Regulations 2011 (SI 48 of 2011) and the Central Bank and Credit Institutions (Resolution) Act 2011 apply to the winding up of credit institutions and banks and aim to provide an effective and expeditious regime for dealing with failing credit institutions.

The Irish Bank Resolution Corporation Act 2013 was enacted in February 2013 and provided for the immediate liquidation of Irish Bank Corporation Limited (IBRC) (formerly Anglo Irish Bank Corporation Limited) by way of 'special liquidation'. As the special liquidators were appointed by the Minister for Finance, they are obliged to comply with instructions given to them by the minister and are under an obligation to act in the interests of the Irish taxpayer, putting them in a somewhat different position than other liquidators who are answerable primarily to the creditors of the company.

Ireland is an internationally recognised centre of excellence in aviation finance and recently gave effect to the 'Alternative A' insolvency remedy of the Aircraft Protocol to the Cape Town Convention on International Interests in Mobile Equipment, the primary purpose of which is to provide a protective regime for aircraft financiers and creditors in insolvency proceedings similar to the US Chapter 11 procedure.

vii Cross-border issues

The Recast Insolvency Regulation applies to all collective insolvency proceedings and some restructuring proceedings relating to a company with its COMI in the EU. The Recast Insolvency Regulation provides for automatic recognition in Ireland of proceedings to which the Recast Insolvency Regulation applies.

Ireland has not adopted the UNCITRAL Model Law on Cross-Border Insolvency Proceedings. For a company who does not have its COMI in the EU, the foreign insolvency officeholder can apply to the High Court pursuant to common law for recognition and an order in aid of the foreign proceedings. In the exercise of that jurisdiction, the Court has given consideration to the following factors:

- a* whether recognition is being sought for a legitimate purpose;
- b* that there is no prejudice to any creditor in Ireland in affording recognition;
- c* that there is no infringement of any local law in affording recognition;
- d* where the insolvency procedure in the other state is sufficiently similar to that in Ireland; and
- e* that to afford recognition would not infringe public policy in Ireland.

II INSOLVENCY METRICS

The Irish economy has emerged from the aftermath of the financial crisis and is currently experiencing a period of growth. Ireland's GDP grew by 7.3 per cent in 2017, representing the fastest growth rate in the EU in 2017.¹² The banking system has shown positive signs of recovery, and the unemployment rate has declined rapidly over the past number of years.

It is not entirely clear what effect the ongoing Brexit negotiations will have on the Irish economy as a whole. However, Ireland is an English-speaking jurisdiction, with a strong and long-standing common law jurisprudence. This provides familiarity of process and procedure regarding substantive legal principles to those accustomed to dealing with UK law. It is anticipated that these factors, together with the fact that the Irish corporate recovery rate is high at 87.7 per cent versus an OECD average of 73 per cent,¹³ will enhance Ireland's attractiveness as a location for a corporate to base its COMI.

Corporate insolvency activity decreased by 14 per cent in the first quarter of 2018 when compared with the first quarter of 2017.¹⁴ The construction industry had the highest level of insolvency activity in quarter one of 2018. Notwithstanding increased levels of development and a general surge in the construction industry, it suffered significantly during the financial crisis, and the recent liquidation of Carillion in the UK impacted Ireland, and was blamed in relation to the failed examinership and subsequent liquidation of the Sammon Group in Ireland and the consequent loss of 200 jobs in addition to many more contractors.

12 Figures from the EU Commission, available at: https://ec.europa.eu/ireland/news/eu-commission-revises-its-growth-forecasts-for-ireland-upwards-for-2017-and-2018_en

13 OECD, '*Economic Survey of Ireland 2018*', available online at <http://www.oecd.org/ireland/economic-survey-ireland.html>.

14 Deloitte, press releases, 'Corporate insolvencies in Q1 2018 total 188, down 14 per cent when compared with Q1 2017', available online at <https://www2.deloitte.com/ie/en/pages/about-deloitte/articles/insolvency-stats-Q1-2018.html>.

III PLENARY INSOLVENCY PROCEEDINGS

i In the Matter of Custom House Capital¹⁵

The directors of an investment broker firm were disqualified from being appointed or acting as a director of any company following a High Court order. Three former directors of the company were disqualified for 10, 12 and 14 years respectively, 14 years being the longest period of disqualification in the history of company law in this jurisdiction.

The directors in this instance were involved in the misappropriation of €66.5 million in client funds and the concealment of this. The liquidator sought an order for his legal costs and his own costs of the investigation as well as the costs of the court application itself. The liquidator submitted that he was entitled to a costs order against each of the directors jointly and severally on the basis of the rule that costs follow the event.¹⁶

The liquidator acknowledged that it is not usual for a liquidator to seek an order for the costs of an investigation preceding a disqualification application in addition to the legal costs, but justified his application having regard to the scale of the dishonesty in which the directors engaged and the subsequent consequences for the firm's investors. The liquidator was successful in his application. This decision highlights the court's approach towards directors who behave in a reprehensible manner to the detriment of a company's creditors.

ii In the Matter of Custom House Capital¹⁷

In a separate application in the same liquidation, the liquidator sought the following directions from the High Court:

- a how he should distribute monies standing to the credit of pooled bank accounts in which there was a shortfall by reason of the misappropriation;
- b how he should distribute monies he may recover from properties, funds or companies into which misappropriated monies were paid; and
- c what, if any, order may or should the court make pursuant to Regulations 157 and 158 of the European Communities (Markets in Financial Instruments) Regulations 2007¹⁸ in relation to his application to have recourse or rights against client money or financial instruments.

In respect of the client monies held in pooled bank accounts where there was a shortfall arising, the court held that the assets should be distributed to the former clients on a *pro rata* basis. The court also applied a form of pooling order directing that monies received from properties, funds or companies into which the misappropriated monies were paid should be also returned to the relevant client accounts *pro rata*.

15 *In the Matter of Custom House Capital Limited* [2017] IEHC 428.

16 Order 99, Rule 1 of the Rules of the Superior Courts.

17 *In the Matter of Custom House Capital Limited* [2017] IEHC 484.

18 European Communities (Markets in Financial Instruments) Regulations 2007 (the MiFID Regulations) gave effect to Directive 2004/39/EC of the European Parliament and of the Council of 21 April 2004 on markets in financial instruments, as amended by Directive 2006/31/EC, as regards certain deadlines and Directive 2006/73/EC of 10 August 2006 as regards organisational requirements and operating conditions for investment firms and defined terms for Directive 2004/39/EC. Directive 2004/39/EC was repealed by Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU.

The court did not make an order pursuant to the MiFID Regulations permitting the liquidator to have recourse to the remaining client assets as a large portion of the segregated assets had already been distributed by the liquidator without bearing costs and, accordingly, held it would be inequitable for the remaining pooled assets to attract costs.

iii **Re Hayes, a Debtor**¹⁹

This case concerned a borrower couple who had engaged a personal insolvency practitioner (PIP) following difficulty in repaying a loan secured by a mortgage over their family home that had been transferred to an unregulated entity, Shoreline Residential DAC, (the Lender) from IBRC.

The PIP drafted a personal insolvency arrangement (PIA) in relation to the borrowers' debt. However, this was rejected by the Lender at the creditors' statutory meeting as being unfairly prejudicial because the proposals regarding the mortgage debt were not sustainable long term. It was proposed that the remaining term be extended from 18 years to 27 years during which period a fixed interest rate would apply.

Referring to the fact the Lender was a fund and not a bank, the court was of the view that the borrower's loan was akin to a bond as the loan was a secured asset that offered a fixed, albeit long term, return on the investment. Having regard to the Lender's 'status' as a fund, the court held that there was insufficient evidence on which to conclude that the fixed interest rate for the extended term would be unfairly prejudicial and held that the return on the Lender's investment should be assessed by reference to the bond markets rather than the lending market.

This decision suggests that the court will assess an objection by a secured creditor to a PIA differently depending on whether the creditor is a bank or a loan purchaser that is not a bank. It also demonstrates the court's preference to approve PIAs which result in debtors remaining in their family home where possible.

iv **Re Callaghan, a Debtor**²⁰

This case also involved a debtor couples' proposed PIA providing for a significant write-down of the debt secured on their family home. The secured creditor, KBC Bank (the Bank) was of the view that only a small proportion of the debt should be written off and the remainder of the secured debt should be split evenly in two portions, one to be serviced with certain specified repayments by the debtors and the other to be 'warehoused' at zero per cent interest, with the debt to be repaid on the death of the debtors.

The court considered Section 115A(9) of the Personal Insolvency Act 2012, which provides that the court should make an order approving a PIA only where it is satisfied that the PIA will enable:

- a the debtor to resolve his indebtedness without recourse to bankruptcy;
- b a creditor to recover the debts due to the extent that the means of the debtor reasonably permit; and
- c the debtor not to dispose of an interest in or cease to occupy his or her principal primary residence.

19 *Re Hayes, a Debtor* [2017] IEHC 657.

20 *Re Callaghan, a Debtor* [2017] IEHC 332.

The High Court held that the debtors' proposed PIA provided a more appropriate solution as the Bank's proposal was not predicated on an ability to repay and was capable of resulting in the debtor's estate being insolvent at the end of the term.

Notwithstanding the court's approval of the debtors' PIA, this decision is of interest to financial institutions and holders of NPLs as the court confirmed that warehousing of debt is not precluded as a potential solution by the legislation. However, it is clear that such proposals will only be deemed reasonable if they are sustainable and based on an anticipated ability to ultimately repay the warehoused amount.

v In the Matter of FCR Media Limited²¹

This case concerned FCR Media Limited (FCR), publisher of the Golden Pages and a related Lithuanian company with its COMI in Ireland. FCR had become insolvent as a result of significant changes in its market in recent years due to the prevalence of digital marketing. The European media group of which the FCR was a part decided to withdraw from the Irish market and to withdraw its financial support to FCR. FCR was also burdened by a deficit in its defined benefit pension scheme which had been put in place for employees many years previously.

The scheme of arrangement allowed FCR to avoid liquidation and provided for the inclusion of a pension liability and the wind down of the defined benefit pension scheme with the support of the pension trustees. This case demonstrates the benefits of examinership as it preserved the employment of 73 employees following securing fresh investment in FCR.

vi In the Matter of KH Kitty Hall Holdings Limited and Others²²

This case involved a group of seven companies (the Group) all forming part of the Edward Capital Group. The Group had entered into a settlement agreement with one of its secured creditors, Deutsche Bank (DB) to restructure and discharge the Group's secured debts. The Group subsequently sought to appoint an examiner and DB objected on the basis of the settlement agreement arguing that the petition was an abuse of process and an attempt to renege on the agreement.

The High Court refused the petition to appoint an examiner to four companies in the Group and referenced the primary motivation behind the petition as being an attempt to retain control of the Group. In approving the appointment of an examiner to three of the companies, the court was concerned for the customers and employees of each business and was satisfied that the companies had met the statutory test for examinership (i.e., whether the company had a reasonable prospect of survival). The Group appealed the decision and DB cross-appealed arguing that an examiner should not have been appointed to any of the Group.

The Court of Appeal allowed the appeal and dismissed the cross-appeal holding that the settlement agreement was not, in the circumstances, a bar to the appointment of an examiner. The court confirmed that the statutory test for examinership was met and that an examiner should be appointed to all of the Group companies. In relation to the shareholders wanting to retain control, the court held that the fact that there may have been a commercial incentive in seeking the appointment of an examiner did not constitute an abuse of process having

21 *In the Matter of FCR Media Limited* (unreported), High Court, 9 November 2017.

22 *In the Matter of KH Kitty Holdings Limited and Others* [2017] IECA 247.

regard to the factual context of the settlement agreement. The Group has since successfully emerged from the examinership process and has continued to trade under new management and ownership with the preservation of over 300 jobs.

IV ANCILLARY INSOLVENCY PROCEEDINGS

The Recast Insolvency Regulation has not frequently been invoked in the Irish courts.

The High Court recently considered the scope of the Recast Insolvency Regulation in the case of *Healy v. Irish Life Staff Benefits Scheme & Anor*²³ in which the plaintiff had been adjudicated bankrupt in 2013 by the High Court of Manchester in the UK. The relevant court order stated that the proceedings are main proceedings for the purposes of the Original Insolvency Regulation which was applicable at that time. The defendant was an employee of the second named defendant and was party to a pension scheme (the Scheme).

The trustee in bankruptcy claimed an entitlement to the plaintiff's rights and benefits under the Scheme. The plaintiff was discharged from bankruptcy in 2014 and was unsuccessful in his application to the High Court in the UK to have his pension under the Scheme excluded from his estate in bankruptcy. The plaintiff then sought injunctive relief from the Irish High Court in the form of an order preventing the defendants from liaising with the trustee in bankruptcy and from making any payments to the trustee. The defendants contested the jurisdiction of the High Court on the basis of the plaintiff's COMI.

In relation to whether the pension should form part of the plaintiff's estate in bankruptcy, the court confirmed that is a matter for determination in the UK proceedings and that, for the court to make the reference to the Court of Justice of the European Union as requested by the plaintiff, would in effect be precisely the type of interference with the UK bankruptcy proceedings that the EU regulations are designed to prohibit.

V TRENDS

In line with the fact that corporate insolvency activity decreased by 14 per cent in quarter one of 2018 when compared with quarter one of 2017, it is anticipated that this trend will continue during the coming year. As discussed above, the dominant reason for this is the fact that the Irish economy is in a growth phase.

Personal insolvency applications, on the other hand, continued to increase during the past 12 months with the number of debtors securing PIAs continuing to rise. Successful PIAs are designed to return debtors to solvency. In comparison to the last quarter of 2017, the first quarter of 2018 saw an increase in the number of applications for PIAs but a decrease in the number of bankruptcies.²⁴

Linked to the number of applications for PIAs is the high level of NPLs remaining on bank balance sheets which remains well above the EU average.²⁵ However, it is anticipated that there will be a further divestment of NPL portfolios by Irish banks in the coming year which is likely to result in further enforcement proceedings, although perhaps not at the scale seen over the last number of years.

23 *Healy v. Irish Life Staff Benefits Scheme & Anor* [2018] IEHC 28

24 Irish Insolvency Service, 'ISI Statistics Quarter 1 2018', available online at <http://www.isi.gov.ie/en/ISI/ISI%20Q1%202018%20Statistics%20.pdf/Files/ISI%20Q1%202018%20Statistics%20.pdf>.

25 See footnote 13.

The Minister for Justice announced on 29 May 2018 that a new bill will be drafted to provide further protections for mortgagors facing repossession proceedings. It has its genesis in a private member's bill which was published last year but was not substantially progressed (the Keeping People in their Homes Bill). The new bill is intended to apply to repossession proceedings against a mortgagor to whom a PIA under the Personal Insolvency Act 2012 is not available (namely where it has not been possible to put a PIA together, or where one collapses). It is intended to supplement other measures such as the limited legal aid scheme for defaulting mortgagors and the Personal Insolvency Act 2012, in particular the court's power to overrule a secured creditor's veto of a PIA where a family home is concerned.

Pre-pack receiverships have been very effectively used in Ireland in recent years. They have also been successfully used in conducting loan to own schemes. There are no formal guidelines which govern pre-packs in Ireland and there has been little judicial consideration of the procedure.²⁶

26 The sale of the Thomas Crosbie media group is an example of a high profile pre-pack in which this firm acted for the secured lender. Although one creditor commenced proceedings challenging the process, the case did not proceed to trial, as the creditor was subject to an order to pay security for costs on the grounds that, amongst other things, the creditor plaintiff had failed to show that the secured creditor did not have at least a *prima facie* defence to the claims, on the grounds that the secured creditor was entitled to take steps to enforce its security in a manner which protected its legitimate interests. *Webprint Concepts Ltd v. Thomas Crosbie Printers Ltd* [2013] IEHC 359.

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Julie has held a ministerial appointment to the board of semi-state company, Coillte, since 2013, and has recently been reappointed upon the expiry of her initial five-year term (the company having undergone an extensive and successful restructuring during this period). She was on the council of the Irish Society of Insolvency Practitioners from 2011–2014, acting as secretary and as chair of its Educational Sub-Committee during that period. Julie is also a member of INSOL Europe and the American Bankruptcy Institute. She is co-author of the Commercial Litigation Association of Ireland's *Practitioner's Guide to the Commercial Court in Ireland* and of the Law Society of Ireland's *Insolvency Law Text Book*.

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